

Until you come to realize that many things you were sure of are not so, and many you scouted are true, you have not begun to live.

# The Tropico Sentinel

A better country than the San Fernando Valley to live in may have been made, but has not yet been discovered.

VOL. III

## PUBLIC LIBRARY SECURES NEW BOOKS

### PUBLIC LIBRARY ADDS SOME VALUABLE BOOKS TO ITS COLLECTION

The following books have been recently added to the library: On Your Mark, Boy Scouts' of Bob's Hill, Peggy Owen and Liberty Pam, A Servant of the Public, Armond of Lyons, Adrian Savage, The Custom of the Country.

The most valuable acquisition so far made by the library is the Harvard Classics in fifty volumes. These books were edited by President Eliot of Harvard college, and were selected by him, with the assistance of scores of eminent scholars for the purpose of furnishing the general reader with the means of obtaining a broad and comprehensive culture, the matter selected covering the progress of the world from the earliest civilization to the present time.

In his introduction President Eliot suggests eleven courses of reading divided into two classes as follows: Class I (a), "History of Civilization," (b) "Religion and Philosophy," (c) "Education," (d) "Science," (e) "Politics," (f) "Voyages and Travels," (g) "Criticism of Literature," and "The Fine Arts."

Class II, (a) "Drama," (b) "Biography and Letters," (c) "Essays," (d) "Narrative Poetry and Prose Fiction."

There is also provided a very complete general index, a chronological index and index to the first lines of poems, songs and choruses, hymns and psalms.

### SOCIETY FORMED TO FIND SUITABLE HOMES FOR ORPHAN CHILDREN

It is not so generally known as it should be that there is in California a society for the purpose of finding homes with suitable families for homeless children. There are enough childless homes or homes where children are wanted to take care of every orphaned little boy or girl in the state, but the work of bringing these together needs to be carried to the people of the state so that they will know where and how children can be had.

The Children's Home Society has always on hand companies of children from which selections can be made. Just now the Society is anxious to find more places for boys.

Life is lonely on some of our California farms and ranches, and there are little boys to be had for company and they are many of them just as fine boys as are found anywhere. Plenty of good men and women have hearts full of love and charity and more than two thousand children have been placed in homes by this Society for adoption.

The agent for the Society in this territory is H. W. Lewis, 2414 Griffith Ave., Los Angeles, and correspondence is invited.

When homes are ruled by the liberty of love rather than by the love of liberty, we shall have more intelligent marriages; and when we have intelligent marriages we shall have more such homes. The home, after all, is at once the seat of the difficulty and the hope of deliverance.

## BOARD OF TRUSTEES IN REGULAR SESSION

### FIRE ENGINE BONDS TO BE SOLD AND ENGINE SECURED AT ONCE

The Trustees met in regular session last Thursday evening. All members present except Conrad. After the reading of the minutes of the previous meeting the regular business was taken up.

A representative from the Wm. R. Staats company appeared with communications from his firm stating that they had been in communication with the Knox Automobile Co. of Springfield, Mass., and that the issue of bonds were satisfactory to that firm and that providing proper legal authority were given them would purchase same at par plus accrued interest.

It is understood that Mr. Vance of the Vance-Canadian Co. of Los Angeles, agents for the truck, is now on his way east and that the engine is all ready to ship and awaiting the disposal of the bonds. Providing arrangements can be completed by next meeting night, the matter will be settled and the engine shipped.

A communication from accident insurance company regarding policy for city employees, in accordance to the Employers' Liability Act, stated that the matter was under way and policies would be mailed soon.

The regular monthly reports from the various departments of the city government were presented and referred to financial committee.

J. R. Fishback reports street permits collected \$ 10.00  
Geo. C. Melrose reports fines collected 5.00  
City Marshal reports licenses collected 12.00  
C. L. Jennings reports Building, Plumbing and Electric permits collected 41.53  
Building permits were issued to the following: Miss Ester Wilson, residence 527 E. Acacia 360.00  
C. A. Dickinson, residence 512 La Bree Court 1100.00  
Ector Rosa, remodel, 532 Victor Court 50.00  
M. M. Eshelman, dwelling, 414 E. Cypress 250.00  
Mrs. Emma Graser, addition, 524 Grace court 35.00  
G. Martino, washroom, 538 W. Cypress 35.00  
Ed. Moniot, residence, 414 Wilkinson court 1000.00  
L. J. Bowers, remodel, 130 W. Cypress 350.00  
Total \$3635.00  
S. E. Brown reports 1913 tax collections: General \$6260.64  
Library 626.06  
Bond 939.10  
Total \$7825.80  
City Clerk S. M. Street, reports city finances: Receipts \$6963.90  
Disbursements 951.60  
Balance \$6012.30  
Warrants issued, but not paid 31.00  
Total \$6043.30

The following demands were presented, read and ordered referred to finance committee and warrants drawn for same: S. M. Street \$ 3.22  
Pae, Light & Paver 104.58  
W. A. Rhoades 85.00  
S. E. Brown 78.50  
Peter L. Ferry 11.25  
Henry Fels 22.50  
Frank Constantine 7.50  
Ester Rosa 5.00  
C. L. Jennings 41.53  
S. H. Rich 3.50

A large number of property owners from the lower end of Moore, Cypress, Boynton and Mountain appeared in regards to the matter of taking care of the storm water in that locality. A number of protests were presented and it was decided that the board would hold the matter over

### INSTALLATION OF OFFICERS IS HELD THURSDAY AT G.A.R. HALL

The first installation of officers of N. P. Banks Camp, Sons of Veterans, took place Thursday night last, and was well attended by the members and delegations from the W. S. Rosenerans camp and other affiliated organizations.

The ceremony, which occupied most of the evening, was of a highly impressive and patriotic nature, and was concluded with addressed by prominent members of the G. A. R., the W. R. C. and the S. O. V.

Past Division Commander Con- art of Los Angeles delivered an inspiring and intensely interesting address that was received with great enthusiasm. With well chosen words he painted a word picture of "the woman behind the man" in the Civil war, that contained many a heart-throb and brought forth great applause.

Installing Officer Case rendered an interesting address that was, in part, a eulogy on the late Mrs. Mary Craig, the originator of the N. P. Banks Camp. Dr. Case spoke feelingly and handled his subject in a manner that commanded the sympathy and attention of his auditors.

Mrs. Julianne Hayes and Mrs. Flora Pixley spoke upon the woman's part in the great strife, of the fitting out of the boys in blue, and of the farewells spoken to fathers, brothers and lovers who were never to return.

Adjutant Barrett of the G. A. R. Post gave a talk relative to the current work.

Concluding the evening's refreshments were served in the dining hall by the W. R. C.

The officers installed were: Commander—Jos. V. Griffin.  
Senior Vice-Commander—Fletcher Pomery.

Junior Vice-Commander—B. W. Burlingham.  
Secretary—Harold Adams.  
Treasurer—H. H. Huff.

Camp Council—De Los Jones.  
W. A. Goss, Robert Dauner.  
Color Bearer—Guy Pixley.  
Guide—W. E. Demuth.

Patriotic Instructor—Joseph Durham.

Outer Guard—Ed. Shipman.  
Inner Guard—Fletcher Pomery.  
Chaplain—Thomas Watson.

## BLEDSOE IN LIME LIGHT AGAIN

### G. WASHINGTON BLEDSOE ARISES TO ASK "WHERE ARE WE AT?"

Editor Sentinel: I do not intend in this article to tell any one anything that I know, the reason for which will become obvious after a perusal of the same.

In the beginning God created the heavens and the earth, and the earth was without form and void, but later on was provided with light and was divided into water and dry land, leaving us to infer that the general dimensions of the earth were about the same as at the present time. A few thousand years later there came upon the earth the man, Jesus, to exemplify and educate the Christ-principle (truth) by performing many marvelous deeds, was crucified and resurrected to life, to show the dominion of spiritual law over material conditions, after which he disappeared to mortal vision. Geologists tell us that the earth has existed for several million years, as evidenced by the finding many feet beneath the earth's crust of mammoth leviathans, mastodons, skeletons and shells of diminutive crawdads and many other things.

Astronomers tell us that this earth is not the only pebble on the beach, that the sun has freckles on its face at times, that the planets, Jupiter and Uranus, are coming this way at the rate of more than a mile a minute, and that the passage of the milky way will not affect the price of milk point."

To all of which the Journal of the American Medical Association adds that these statements "represent not one man's views, but what seems to be the growing conviction of the most progressive and thoughtful students of tuberculosis at the present time."

Scientists tell us matter consisting of atoms held together by some law of compression, that every atom contains several thousand acons, or electrons by which time it is so flattened out that it can only be called energy, and is only manifested to human consciousness through the five physical senses.

Explorers tell us that the earth is slightly flattened at the poles, and that the Polar bears climb the North Pole in winter time, and Doe Cook metaphysicians tell us that the mental and physical are closely intertwined, but that the mental controls the physical through thought, and its resultant manifestations, etc., etc. Christian Science tells us that God is infinite Spirit first causation. Creator of all good and only that which is good. That evil and sickness is only an erroneous concept of the mortal mind, that to keep the mind full of good thoughts will leave no room for evil thoughts, that to employ good common horse-sense in regard to sickness and discard the erroneous fallacies that have been taught for many generations will result greatly in the betterment of mankind.

Theosophists tell us that man may be reincarnated a number of times, as the soul, which never dies, takes up its abode in a new body and tries it over on the theory that one life is too short to attain the perfection intended by the Creator. Spiritualists tell us that they can communicate with the departed, that spirits can materialize sufficient to produce shadow and sound, although so ethereal as to be able to pass through matter. The Hindu says he can project his astral body through space a thousand miles to follow any one that has incurred his enmity, and to appear before him in shadowy form with dagger drawn to frighten the pudding out of him and call him down.

Physiognomists can tell by a good look in the face whether a man is a son-of-a-gun or a pretty decent chap, who would do his mother-in-law a good turn in case he has one—and many other things. Phrenologists can tell a man's character by the bumps on his head, if not caused by a rolling pin, such as benevolence, Just For Quality Buyers

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### EDITORIAL COMMENT CALLS GENERAL ATTENTION TO THE LATEST MEDICAL EDICT

The statement of one of the country's leading medical authorities on tuberculosis, to the effect that there is very little danger from infection of this disease, will come as a matter of extreme gratification to many sensible men, both in and out of the profession, who have long deplored the excited condition of the public mind on this subject. The gentleman who makes this comforting statement is Dr. E. R. Baldwin of Saranae Lake, who is a recognized specialist, and his assurances lose nothing of their value because they are referred to editorially, and with approval, by the Journal of the American Medical Association.

Dr. Baldwin's conclusion is that "adults are very little endangered by close contact with open tuberculosis, and not at all in ordinary association," and he further says: "Qualify these statements as we may, it is time for a reaction against the extreme ideas of infection now prevailing. There has been too much read into popular literature by health boards and lectures that has no sound basis in facts, and it needs to be dropped out or revised." He believes that "the preachers about the danger of infection to adults in the present state of society are without justification from an experimental standpoint."

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Continued on Page 3

We call an evil-doer "bad," not because of his action in the abstract, but because of its concrete effect upon us.

No 52

## UNION HIGH SCHOOL BOYS SOME ATHLETES

### LIGHTWEIGHTS WIN CHAMPIONSHIP AND VARSITY TEAM LOSES

The Lightweight team won the championship of the County league last Saturday on the home court by beating the Long Beach lightweights. This was the last league game the team will play this year, but, however, they are to enter the Amateur Athletic Union meet to be held the last of this month. The game was a fast one all the way through and very exciting. Little Johnny Lovejoy, the star guard of the lightweights, played an excellent game. Sid Simon, the captain of the team, played the star game at the scoring end of it. This is the first championship Glendale has won for four years, and this team and especially Coach Ferguson should be given lots of credit for it. If this team cleans up the Southern California championship, which they undoubtedly will, the school shall endeavor to raise the money to send them north after the state title. The score was Glendale, 24; Long Beach, 17.

Varsity Loses to Long Beach by One Point

The Varsity seems to have had a run of bad luck this season, such as some of the best men dropping out of school, getting hurt in the shop, etc. This is the conclusion reached by most of the student body.

Glendale got the start on the jump Saturday by a lead of four points, but the Long Beach team crawled up on them and kept on crawling. Long Beach has a pretty husky bunch and they play a dirty game, not the open rough stuff, but the low, underhanded kind. But in the last half the Glendale team began to get their Irish up and they waded in and had almost recovered their lost lead when the final whistle was blown. This game was almost an exact duplicate of the game with Santa Monica one week

Continued on Page 3

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This store is full of seeds of every description, Garden Lawn, Flower and Field, in bulk or package. Seeds that grow.

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FRUIT AND ORNAMENTAL TREES, SHRUBS AND VINES

# The Tropico Interurban Sentinel

Published Every Wednesday.

Mrs. E. W. Richardson.....Publisher

A. J. Van Wle.....Business Manager

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## NOTICE

Every citizen of Tropico is invited to use the columns of this paper, and you are urged to do so. All articles must be in this office not later than Tuesday and must bear signature of writer.

Many complaints justly have been made recently because of the lack of consideration many have shown for the rights of others.

Many mothers and fathers do not seem overly anxious that their babies should be exposed to whooping cough. Strange but true.

Many other mothers and fathers seem to think that since their own little ones are whooping all the other children should be presented with a dose of the same disease. At any rate they take their sick babies to the stores, picture shows and on the street cars, evidently with no regard to the fact other children will become ill and suffer with the terrible paroxysm of coughing and straining and incur serious danger to health and life.

It is not right, in fact, it is little if any short of an outrage, and how any fair-minded person can be so callous as to expose babies to such suffering and danger passes understanding.

Be just—keep your sick children at home, where they belong.

## CULTURE—SO CALLED

Halo's cannot be bought or bargained, and therein is the only reason that we do not see them fashioned stick-on fashion to about half of the inhabitants who are condescending to live for a "spell" among the more or less unfortunate of the rest of us. Candidly we think that it was a master stroke of wisdom of the Almighty, to keep the formula for halo's a secret of the Gods.

But as halo's are not to be obtained, we have a fairly good substitute in Culture, and strange as it may seem, they are as much affected. We say strange, for it is a little by the point why someone whose make-up is rather more brass than a true metal, should try to assume a guise that so belies their nature. Culture in full strength is an admirable thing or quality, but diluted to about three per cent of its strength and then applied over a false and faulty body, it gives a thin and shaky lustre that brands the word culture as a misnomer and the body as a falsity polished just enough to show more clearly its imperfect structure.

Did you ever hear of a man or woman fake rhapsodies over "astral bodies," theosophy, metaphysics or philosophy—fake them with the brazeness of one whose ignorance of which they speak permits them to make the step—without feeling that the room was just a little bit too crowded and stuffy? Did you ever hear some one explain about that time that Mrs. So-and-so "was so cultured; such breadth—really marvelous don't you think?" If that person who asked you if you didn't see the breadth, was a friend of yours, e for one will condone the lie you told to get away, otherwise, e want to sympathize with you for telling the truth.

We have seen them and we have heard them. Also we happen to know that they have never waded through a stiff copy of Bergson, Hume, Kant or mayhap, even Bernard Shaw, faker though he is. We happen to know that they are laying their nets for the little appellation "so cultured, don't you think?" We know that they haven't the first requisite of culture—a common sense that makes affectation impossible. And yet when we look at the few really cultured ones, who are debarred because of their "frightful commonplaceness"—well when we look these over, we are pretty much glad that they are not invited to mix with the others in the school of falsity, else we would have them somewhat contaminated.

Culture is about the most real, down to the minute characteristic that we know. It might thrive at a tea party, but it would be a sickly thrive. If a cultured person ever took theosophy, Yogiism, or kindred subjects, they took it up at a loss of culture and not at a gain of it. In just plain out English Culture does not grow on trees that don't have plenty of life giving traits. It cannot be grafted on foreign stock and expected to grow. A little more thought; a little more sincerity, and a lot more common—yes, horse sense—are about the only requisites to insure of its taking root. Given those, the culture will provide for itself.

## HANG BUNDY

Now that twelve sufficiently calloused men have been found and have declared that Bundy should suffer the death penalty for the murder of his boy chum, there seems to be nothing in the way of the commonwealth of California murdering an 18 year old boy. Legally they are entitled to the right, and inasmuch as it has been some time since they have had the privilege of killing one so young, we do not think that the cry of the sentimentalists should be heeded. By all means hang him. It may be a long time before we have another opportunity.

According to Bundy's own statement, he admits that after he struck the first blow, he "saw red" and whatever he did after that he did in a frenzy. Any sane minded person knows that we cannot have people around seeing "red." The best and quickest way is to eliminate such persons. It is comparatively easy. All that is necessary is to find twelve men who have stout hearts enough to swear that they will hang the prisoner if the evidence shows him guilty. Here it is well to say that we can see no reason why one man should object to taking a man's life, especially if he has killed another. The law fully protects the twelve jurymen—they need fear no comebacks.

This talk that we should try and remedy the causes for "seeing red" is nonsense. It takes too much time in the first place, and of course that a man will not commit murder.

There are so few we can just as easily happen along. The laws could be made

not be necessary, and then these harps have less room to complain.

No, we do not believe my stock in the talk that he was not of a mature age. He was eighteen, and had had a few years in the public school. For that matter a child of five years knows that it is wrong to kill. It is just more of this wishy talk of the faint hearted ones. We think that is a pretty weak excuse trying to get him out because he is not of age. If he is insane, then he is.

No. The state has convicted him of money. It is nothing short of the amount by imprisoning him for life, a sentence. By all means hang him.

## TOOK THREE GIFTS

A Request That Surprised the Sultan Abdul Hamid.

## TALE OF A BADLY USED TURK.

A Truthful Account of an Experience at the Court of the "Illuminator of the Universe" That Reads Like a Story From the Arabian Nights.

Many fantastic stories are related of Abdul Hamid, the ex-sultan of Turkey, and his court. The following, however, came to me from a reliable source, writes a contributor to Chambers' Journal, and once when I told the story in company one of my listeners told me that he personally knew it to be true. It is worthy of a place among Scheherazade's famous tales.

Not far from the sultan's palace lived a certain Ahmed Rushdi Efendi, one of the hundreds of clerks employed at the sublime porte. Ahmed's duties consisted of writing ornate official communications to provincial governors. For this he was supposed to receive a salary of 200 plasters (about \$8 per month). If, however, he received this salary six times a year he thought himself lucky.

Compared to many of his colleagues in the government offices, Ahmed was in comfortable circumstances. He owned his own house, so he had no rent to pay, and he gave his leisure time to cultivating the tiny garden that supplied his family with fruit and vegetables the whole year round. Ahmed, Efendi, not being ambitious, was a contented man.

In his peaceful household there was only one discordant note. The cause was a dwarf peach tree in Ahmed's garden that bore every year six or eight mammoth peaches. Early in his married life his wife dreamed that her husband would one day attain eminence and that the peaches were concealed with his fortune.

Fifty times each year she urged him to take the peaches as an offering to the sultan. "We are simple people," she would say. "Such magnificent peaches are not for us. Carry them, I pray thee, to the palace and present them to the benefactor of the world." But Ahmed would reply:

"Wife, no good comes to those who have relations with the palace. I, who have always been discreet, do not wish to fall under suspicion."

But at last, after twenty years, Ahmed yielded to his wife's importunity and carried the beautiful fruit to the palace. There he entrusted the peaches to the grand chamberlain, who, knowing the sultan's fondness for fruit, promptly carried them into the presence of the Illuminator of the Universe. The sultan graciously accepted the gift and commanded Ahmed to wait until he was at liberty in order that he might himself thank the grower of such splendid fruit.

It happened that the reception room where the scribe awaited the pleasure of the sovereign was filled with a band of suspected bomb throwers, and Ahmed was presently hustled away to prison with the supposed revolutionaries. He was thoroughly confused by the rough treatment of the guards and could only stammer: "I am the man who brought the peaches! I am the man who brought the peaches!"

In prison he soon became known as "the man of the peaches" and was looked upon as a harmless lunatic. After many months the suspected bomb throwers, including Ahmed, were brought before the criminal court. He told his story to the judge and asked that the grand chamberlain be called to confirm his words. The judge granted his request and was greatly surprised when the dignitary told of the arrival of Ahmed at the palace some months ago and of his mysterious disappearance. The chamberlain took the afflicted scribe to his own suit in the palace and went to explain his private study.

The sultan, sincerely sorry for the unlucky mistake, commanded the chamberlain to promise Ahmed that any wish of his should be fulfilled. Ahmed replied that he would accept not one, but three gifts, and that he must name them to the sultan personally. The sultan was much concerned and ordered the scribe ushered into his private study.

"Sir," said Ahmed, "I ask for a hatchet, the sum of 200 plasters and a copy of the Koran."

"Your desire is granted," answered the sultan, "on condition that you explain the meaning of your singular request."

"Sir," replied our hero, "with the 200 plasters I shall obtain a divorce from my wife, the original cause of all my trouble; with the hatchet I intend to cut down my peach tree, and upon the Koran I wish to swear an oath never to enter the palace gates again so long as I live."

## Apelles' Masterpiece.

The masterpiece of Apelles was the Venus Anadyomene, "Venus Rising From the Sea." The falling drops of water from her hair form a transparent silver veil over her form. It cost \$121,500 and was painted for the temple of Esculapius at Cos, and afterward placed by Augustus in the temple which he dedicated to his illustrious patron, Julius Caesar. Part of the famous picture was injured and no one could be found to repair it. New York American.

Our first step toward agreement should be to decline before we argue.

## Just Like the Automobile.

Sportsman (to enthusiastic motorist whom he had mounted for fox hunt and who is unhooked)—Hello! What's wrong? Friend—Couldn't throttle her down, steering gear wouldn't work, released one of the pedals and then I

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Best Northern Red or White Rose seed potatoes, per 100 lbs. by sack.....\$2.20

Asparagus in large cans and it's peeled, can.....25c

Asparagus in large cans Perfection brand, can.....20c

Asparagus in small cans, nice for small family or salad, 15c, or 2 for 25c

Canned Corn, a nice sweet Iowa pack, 3 cans for.....25c

Canned Corn, Elmer brand, a delicious solid pack, 2 for 5c, 6 for.....65c

Canned Corn, Royal brand, a sweet, tender Maine baby corn, 15c, can, 6 for.....80c

Tomatoes, solid pack, large cans, 2 for 25c, 6 for.....70c

Tomatoes, solid pack, with chili, 2 for 25c, 6 for.....70c

Coffee, do you like a good cup of coffee? Then our blends will please you. They have cup quality.

Priced at, per lb, 30c, 35c, 40c

Valentines! Valentines! A well selected large assortment to choose from.

Kahn Beck Ginger Snaps, per lb.....10c

Plum Jam in 5-lb. stone crocks at.....65c

Fig Preserves in 5-lb stone crocks, per lb.....65c

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LARD! The best kettle rendered, per lb.....15c

3-lb. pails best kettle rendered.....45c

5-lb. pail best kettle rendered lard.....80c

10-lb. pail best kettle rendered lard.....\$1.55

Dried Peaches, 3 lbs. for.....25c

Dried Apricots, 2 lbs. for.....25c

Evaporated Apples, fancy, 2 lbs. for.....25c

2 10c cans Tomatoes for.....15c

2 10c cans Corn for.....15c

2 10c cans Olives for.....15c

2 10c sacks Salt.....15c

2 10c pkgs. Corn Starch.....15c

2 10c bottles Blue for.....15c

2 10c bottles Horseradish Mustard for.....15c

2 10c pkgs. Corn Flakes.....15c

2 10c pkgs. Jelly Tablets for.....15c

2 10c pkgs. Borax for.....15c

2 10c Cans Pepper for.....15c

2 10c Hydro Para for.....15c

1 15c can Fall City Honey for.....10c

1 15c can Clark's Sauer Kraut for.....10c

1 25c bottle Peanut butter for.....20c

1 25c can Baker's Cocoa for.....20c

1 25c Postum Cereal.....20c

1 25c pkg. Gold Dust for.....20c

1 25c pkg. 20 Mule Borax for.....20c

1 25c pkg. Macaroni for.....20c

1 25c can Asparagus for.....20c

1 25c can Velva Syrup for.....20c

Coulson's Egg Food, regular price \$2.39, our price.....\$2.10

Apples, fancy Roman Beauties or Winter Pears, 4 lbs. for.....25c

FLOUR! Our eastern high protein flour is a fine extra quality. The best of results are obtained in bread, pastry or cake when using it, per sack 40c, 85c and.....\$1.70

Fancy Patent Flour, sack \$1.50

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For New and Second-Hand Furniture, Stoves, Household Goods go to  
**The Emporium**  
 E. L. Young, Proprietor  
 201 S. San Fernando Rd. Sunset 292-J  
 We do gas fitting and repair stoves and furniture

## The Line of Low Altitudes

### SOUTHERN PACIFIC

Via El Paso, San Antonio and New Orleans,

— or —

Via El Paso, Kansas City and Chicago.

**SUNSET LIMITED** to New Orleans

**GOLDEN STATE LIMITED** to Chicago.

Two high-class trains of steel construction, affording all the comforts of modern travel.

**SUNSET EXPRESS** to New Orleans.

**CALIFORNIA** to Chicago.

Carry standard and tourist sleepers and day coaches.

Dining car service on all trains—as good as the best.

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The Exposition Line, 1915.

## Been Over to Visit Us Yet? You Are Invited

Now nicely located in our new home and everything ship-shape to handle our customers and properly attend their wants. If you haven't the time to bring that suit down, just call us up, Glendale 486-W, and we'll call and deliver. Better try it once!

**J. M. Forvilly, Tailor**  
 203 South San Fernando Road, Tropico  
 Phone, Glendale 486-W

## I Am Ready For You

With the Usual good line of  
**Lawn Mowers**  
 See my window now

Your inquiries answered cheerfully  
 Give me a chance to figure with you

**O. P. Martin Hardware**  
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 Prompt Delivery Phone 765-J Satisfaction Guaranteed

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Fine Auto Service to Patrons when desired.

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S. A. McNutt, Prop.

COAL, WOOD, HAY AND GRAIN

207 San Fernando Road. Sunset 292-R—Home 431



Cicero Cicardo has purchased the bungalow at 425 Wilkinson court.

Mr. John Anderson has taken the old established Carter restaurant and intends to run it in an up-to-date style.

The Tropico baseball club waited in vain Sunday for the visiting team to show up. Afraid of us, probably.

Mrs. William La Fountain and sons, Robert and Harlan, enjoyed a sight-seeing trip to the Alligator Farm Sunday.

Mr. and Mrs. W. A. Chapman entertained at dinner Saturday night for Mr. and Mrs. Harry Rice of Los Angeles.

Mr. and Mrs. Wayland Brown left Sunday for San Francisco for a fortnight, where Mr. Brown was called on business.

A number of K. P.'s attended the afternoon session of the Los Angeles Lodge Monday. The occasion was the conferring of the rank of Esquire upon a large number of applicants, among whom was Mayor Rose.

The Huntington, W. Va., youth who has just married the seventh time at 31 evidently believes in living up to his past resolutions.

If overpopulation in China is an evil then the executioner is one of the celestial republic's most useful citizens, for he is reported to have eliminated 2400 persons in a single province in the last year.

Mr. C. C. Chandler entertained Mr. and Mrs. Arthur K. Hunt of New York City, over Sunday.

Lois and Mildred, the little daughters of Mr. and Mrs. Walter Webb, have been visiting their grandmother, Mrs. Alice Cheshire, at Echo Park.

Mrs. Louise Purnell of West Tenth street and her sister, Mrs. Katherine Elfgin of Springfield, Ills., were recent visitors at Catalina Island.

Among the interesting visitors in Tropico the past week was Mr. Walt Chase of Banning, who was the guest of Dr. and Mrs. Samuel A. Pollock of West Park avenue.

B. Collino, proprietor of the "Tropico grocery," has taken to himself a fair maid of San Fernando as a better half, the ceremony took place Wednesday, 4th inst.

Robert Taylor and little Miss Margaret Menxes-Crawford accompanied Miss Sadie Bartle and John Cook of Los Angeles on a motoring trip to Venice last Sunday.

Mr. and Mrs. Nelson Ayres of Los Angeles have come to Tropico for a few months' residence and will reside with Mr. Ayres' parents, Mr. and Mrs. Samuel A. Ayres, of Central avenue.

Mrs. Myra C. K. Shuey, a former resident of Tropico, who is spending the winter at Rochester, Uplands, as instructor in the school at that place, was the over-Sunday guest of Tropico friends.

Messrs. Tornelli and Giovannai, proprietors of the "home meat market," have been obliged to enlarge their place of business to accommodate their increasing clientele.

Mr. Forvilly, our enterprising and boasting tailor, has taken the building formerly occupied by A. J. Prues, the electrician, and is prepared to meet the requirements of all his old friends and as many more who wish to patronize home industries.

Irving H. Oliver had the misfortune to lose his fine bred \$200 airedale dog last week. Not only was the loss from a financial standpoint a misfortune, but a household attachment and pet is mourned by the entire family.

Louis Mattucci and Anita Carave, both of Italy, were united in the holy bonds of matrimony last Saturday and held their wedding feast Sunday. Twenty-five residents of Los Angeles, Glendale, Burbank and Tropico attended the festivities.

Miss Ida Busser, who has been making her home for the past year with her sister, Mrs. C. Phillips on San Fernando road, left Sunday for Berkeley, Calif., to be with another sister there, where she is making preparations to be married early this spring to Mr. Will King, of Honolulu.

Mr. and Mrs. E. H. Weston, of Weston Ave., entertained at luncheon last Wednesday, Mr. and Mrs. Elza Hunt of Harvard, Ills., and Mrs. Witmer-Taylor, of Chicago. Mrs. Witmer-Taylor has held the championship of the world for the past three years for archery and entertained the guests with her skill.

The regular semi-monthly K. P. dance was held last Thursday evening at the hall. The Bush orchestra of three pieces furnished the music and a good time was enjoyed by a large crowd. Under the able direction of Noble Ripley and Charles Hapgood the K. P. dances are becoming popular and each dance sees a bigger crowd.

Mr. T. J. Zillia has exchanged his 80-acre ranch in Escondido Valley for Mr. Guichard's property on Wilkinson court. Mr. Zillia is a first-class booster and an acquisition to Tropico. He says he was surprised to see the nice, clean roads, the swell homes and lawns, shade trees, in fact, he is overjoyed to think that he made such good deal. He is also a firm believer in patronizing home merchants, so as to keep the money in his own town. He is a "booster."

A Ford car driven by Glendale parties came to grief on Los Feliz road Sunday when the driver attempted to pass another car. After passing the car the driver endeavored to get back into line and did not notice a car coming from the opposite direction. This caused another sharp turn, and in doing so the Ford turned turtle. With one exception the occupants were unhurt, but the car was put out of commission for some time. Los Feliz road is one of the most popular routes of Southern California, especially on Sunday, and accidents are almost inevitable unless extreme care is exercised.

The home of Mr. and Mrs. Roscoe Jones was the brightened this morning by the advent of a son and heir. The boy is strong and husky and it is needless to say that Roscoe is very proud and happy. The parents were both raised in Tropico and every one rejoices with them. The mother is doing nicely.

Sunday the Hapgood family motored in to the east side to spend the day with old-time friends. Twenty sat down to a bountiful luncheon, served by the hostess, Mrs. Charles Grotzinger, assisted by her aunt, Mrs. Susan Neal. A delightful afternoon was passed, and after a merry tea the party returned by moonlight.

William Wiblitz, who lately acquired the garage vacated by W. E. Anderson, will shortly open that place as a receiving station and garage. Increasing business and a thorough optimistic view of the future of Tropico prompts him to add another truck. He has already ordered another auto car truck and with his touring car he will be able to more promptly attend to the wants of his customers both with express and auto delivery.

The Freedmen's Aid anniversary and Lincoln Day at the Tropico Methodist Episcopal church, corner Central and Palmer avenue, Sunday, February 15th, at 11 a. m. A quartette from the Wesley Chapel church (colored) will sing and a member from that church will present the cause of the society. At 7:30 p. m., Rev. J. H. Henry will deliver an address on "Lincoln. Everybody welcome to all the services of the church. Our new church building will be ready for occupancy soon. The notice will be given.

The Epworth League will give a "valentine social" to the members and friends of the league and church on Saturday evening, February 14th, at 8 o'clock, at the home of the Misses Anderson, 510 Virginia place. Invitations have been given out to some whom we were doubtful of reaching otherwise, but everybody is cordially invited. We will also welcome any friends whom you may bring. Admission, a penny valentine.

Miss A. C. Anderson, Fourth Vice-President.

\* In the case of Hood vs. People, ordered heard in the Appellate court last Monday morning, at which time a continuance was ordered until Feb. 24. This is the result of a suit heard before Judge Melrose some time ago, at which time the jury rendered a verdict of guilty. The case was then taken to the Superior court, where Judge Melrose's sentence was affirmed, and later an appeal was made to the Appellate court for final decision upon the validity of an ordinance of the city of Tropico controlling permits for moving building. Mr. Hood demanded the right to move a garage without the consent of the trustees.

M. O. Ayres, capitalist and banker of Dakota City, Nebraska, is spending the winter on the coast. Mr. Ayres is the brother of Samuel A. Ayres and Mrs. Gertrude A. Burch of Tropico. He has with him his daughter, Mrs. Florence Carter, and her husband, of Omaha, Nebraska, and his daughter, Mrs. Marian Skein and her husband, of Cody, Nebraska. They have apartments in Los Angeles, but are putting in the most of their time in Mr. Ayres' big seven-seated Knox passenger car, which he had shipped from home for his use here in his long drives hither and yon to every point of interest in all our Sunny Southland. The party manages to make a daily call upon the invalid sister of Mr. Ayres, Mrs. Burch, here in Tropico, and then away they fit into the gorgeous sunshine, that they may not miss an atom of its golden glories.

"CARD PARTY"

A progressive whist party, being fourth of a series of social gatherings given under the auspices of the W. R. C., occurred last Friday evening at the G. A. R. hall. The event was well attended and the devotees of the game passed a thoroughly delightful evening. Light refreshments were served and the consciousness of opinion was that the entertainment committee had scored another success. The prize winners were Mrs. James Fishback and Mr. William Tiffany.

**ATTENTION, VOTERS!**

Deputy Registrars of Voters have been instructed that it will be necessary to rush the registration work or it will not be completed by March 13th, the closing day for city election, which is April 13th.

It is very important that you register in order to vote, and if you have not done so already, you should attend to it at once.

You can register at the City Hall if no deputy has called upon you at your home.

On Monday, Feb. 16th the Young and I Club will entertain the children of its members at a Valentine party to be held at the home of Mrs. Wayland Brown.

Miss Bernice Weldon of Rock Island Ill., arrived in Tropico Wednesday morning and will remain for some time with her grandmother Mrs. J. Crane, 103 Glendale Ave.

William Wiblitz, in his big Overland car, made a record run last Sunday, covering some one hundred miles. Accompanying him were Mr. and Mrs. James Rich and Miss Irene Rich, Mrs. L. C. Haines and children, Andrew and Landon. The route took the party from Tropico to San Fernando and San Fernando Mission, Owensmouth, North Van Nys and Van Nys, Lankershim, Hollywood, Sherman, Beverley Hills, Sawtelle, Santa Monica, Ocean Park and Venice. At Venice the party partook of a basket lunch on the beach. The route home was through Los Angeles.

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In Judge Melrose's court Tuesday morning an auto speeder endeavored to show the officials of Tropico that he had a right to exceed the limit if he desired. Mr. Speeder was fined \$10, which cooled him down somewhat and later the fine was suspended, with a warning. Marshal Gould picked up a young Lochinvar from out of the east last Monday evening who with a large revolver was awaiting his lady fair, so he said. However, the boy was found skulking around the streets. Judge Melrose heard his story and ordered the marshal to go to his room in Los Angeles and confirm the story.

Irving H. Oliver received notice last week that his four silver camping chickens which he shipped direct from the recent Los Angeles poultry show to the Seattle and King County poultry show at Seattle, held January 19 to 24, had all received prizes. Reports show that there were 49 silver campines exhibited and in spite of the long journey Mr. Oliver's birds received the following prizes: First, on best cock; third, on hen; fifth, on cockerel, and fifth, on pullet. The birds were put upon exhibition immediately upon their arrival from a 1500-mile trip with no grooming whatever, which goes to show that the birds bred by Mr. Oliver cannot fail to win.

Eugene Henry Imler son of the late David H. and Mrs. Imler, was graduated with honors from the Los Angeles high school Monday evening. Eugene has the distinction of being the youngest in the class of 145 students who received their sheepskins this week. This young student took one of the parts in the class play, "The Man From Home," which was given in the High School auditorium last week. Eugene will take a post-graduate course at L. A. High for the remainder of the school year, preparatory to a four years' course at Berkeley. Among the Tropico and Glendale relatives and friends who attended the graduation exercises of Monday evening, which were held at Temple Auditorium, were D. H. Imler, Miss Marjorie Imler, Miss Cora Hickman, Mrs. Anna Imler Smith, Mrs. Samuel Ayres, Mrs. Frank L. Marsh, Mrs. Martha McClure, Miss Fredonia Borthick, Miss Dorothy Hobbs, Mrs. Mary Odgen Ryan, Miss May Cornwell, Mrs. Samuel A. Pollock, Miss Ruby Borthick, Mr. and Mrs. O. P. Snyder, Miss Emma Hargerty, Miss Myrtle Gray; Messrs. Collie E. Kinney, George Van Hazelton, Merrill Burke, Robert Taylor and Harry Chandler.

**DR. AND MRS. W. C. MABRY ENTERTAIN**

Dr. and Mrs. W. C. Mabry entertained with a delightfully appointed card party at their home on Acacia avenue, Friday evening, when "500" was enjoyed. The home was redolent with the dainty perfume of violets, which with the graceful ferns added a charm to the decorations. Mrs. E. F. Tholen scored for first prize and Joseph H. Webster for gentleman's first, while Dr. and Mrs. F. J. Morgan were awarded the consolation prizes, a pair of "kewpies."

The host and hostess, learning during the evening that two of their guests Mr. and Mrs. J. Herbert Smith, were quietly celebrating their twentieth anniversary, arranged seats for the charming bride and groom as guests of honor.

Clusters of violets served as favors, while hand-painted "kewpie" cards marked places at the luncheon which followed the game, for Dr. and Mrs. Emil F. Tholen, Mr. and Mrs. J. Herbert Smith, Mr. and Mrs. Frank McKinney, Mr. and Mrs. S. M. Street, Mr. and Mrs. W. C. Wattles, Mr. and Mrs. Joseph H. Webster, Mr. and Mrs. Ernest J. Morgan, Mr. and Mrs. John Hobbs, Mr. and Mrs. Edward M. Lynch, Mr. and Mrs. S. T. Morse, Mrs. Andrew Stephenson and Mr. Dwight Stephenson.

Meetings will be held bi-monthly at the members' homes in alphabetical sequence.

The members are: Dorothy Hobbs, Katherine Hobbs, Esther Jones, Eunice Jones, Jean McFet, Lynn McNutt, Olive McFet, Blanche Shea.

The officers are:

President—Esther Jones.

Vice-President—Jean McNutt.

Secretary-Treasurer—Katherine Hobbs.

Chairman of Social Committee—Jean McNutt.

Do not regard the system of economy as a burden, but as a pleasure and a duty.

## LATEST MEDICAL EDICT

**G. WASHINGTON BLEDSOE**

Continued from Page 1

valent attitude of the public on the subject by the appropriate, if difficult title, "Phthisophobia," and commends Dr. Baldwin's advice to apply a check to this mania.

Those who have observed the campaign against tuberculosis which is now being waged by certain portions of the medical profession, will hardly care to deny that it has resulted in a deplorable hysteria, which has not done the country any good. Earnest men and women have been beguiled by specious arguments of humanitarianism into lending their aid to a publicity campaign that was ostensibly intended to warn the public against the ravages of the disease, but which has served only to spread in the thought and hearts of hundreds of thousands a paralyzing fear that never should have been created.

Members of state legislatures have been impressed in many instances by the dramatic and highly colored accounts of the dangers of tuberculosis, furnished by over-zealous advocates of radical repressive measures. This has sometimes resulted in proposals to appropriate large sums of the public money to build tuberculosis hospitals. Under the spur of what now proves to be an unwarranted fear, lawmakers have been urged to pledge the state to unthought of expenses, in order to treat all who might be thus afflicted.

It has been proposed to enact legislation which would clearly be unconstitutional. It has been proposed to give to state boards of health unlimited authority to enter the home and forcibly remove tuberculosis patients to state hospitals, where compulsory treatment would be administered. All of which has been justified by the advocates of these drastic measures on the grounds that the danger of infection was so great as to demand such action.

Now that the medical profession has modified its view about tuberculosis and its menace to the public health, as a transmissible disease, perhaps the revelation, or confession, which ever it may be, has come in time to save a good many heart aches and further spreading of the debilitating fear which has hitherto accompanied the publicity campaign. Perhaps, also, the lawmakers

THE BARGAIN  
BBLE

ll we have with us the phrases, "worth a \$10 article," one-half for to-day so other slap-stick fill up so much using space? Clever, attractiveness the use of large a time, deceive the chaser, but in the ore that uses fake it either become a e shop for second- if it honestly car- it pretends to do- cts, the methods used for the majority of e store that ad- on their merit or for their fash- ds no side show once the sale of

If a merchant ith the intention c, and if his stock at that time that it is good, he can hasistically and to the part of the as claiming that "or" was bought on any other ex- value. A true ing which a per- a right price, will come when will belong to along with the most forgotten days. — Retail

AID TO INTELLIGENT  
STUDY OF THE BIBLE.Sunday School Lessons Edu-  
cational to All

An Illustrated Commentary on the International Sunday School Lessons May Be Obtained by Saving the Articles From This Paper—Handy Com- pendium For Bible Students.

The Brooklyn Tabernacle articles on the International Sunday School Les- sons bring out the instruction intended in a way which can be seen to be more harmonious, beautiful and reasonable than is generally understood.

There never was a time when religion was investigated as generally by all classes of people as it is today.

There never was a time when helpful explanations of the Sunday School Les- sons were more needed. The Brooklyn Tabernacle Lessons are the timely aid for all. They present the various frag- ments of truth on the different sub- jects in such language as best enables all classes of readers to grasp the general thoughts of the lessons clearly.

The Sunday School Teachers and pu-

pils who devote fifteen minutes of

study ordinarily, with the hope of mas- tering their lessons, are often dis-

pointed; but to those of our readers

who will give just time enough for a

careful reading of the Brooklyn Taber- nacle single-column article we offer as

surance of pleasure and lasting good.

It is the design of many readers to

save the Lessons for a period of time

and then have them bound together.

This will constitute a valuable and

helpful commentary upon Sunday

School topics.

The Brooklyn Tabernacle Interna- tional Sunday School Lesson will be a

regular feature in this paper each week.

Let's make 1914 a record- breaker on the side of community progress.

If Vic Huerta doesn't hurry up, he'll have to head his army in

America in such a case—once in

## NO ESCAPE FROM LAW

Continued from Page 1  
stoutly declared the meat was only legal bear, not illicit deer.

So science was appealed to. Clarke, trained at the University in field and laboratory methods of biological research, was detailed by Secretary Ernest Schaeffle of the State Fish and Game Commission to find whether that Ukiah ice-box had sheltered deer or bear.

B'er Rabbit was called upon to aid in the investigation. An extract of deer-muscle was injected on nine different days into the same rabbits. Also extracts of beef, mutton, and bear-muscle were similarly injected into other rabbits. Then these rabbits were bled, and the serum extracted from the blood.

Now came the test. An extract was made from the muscle of the mysterious meat from the Ukiah ice-box. This clear extract was mixed with the clear serum from the blood of the rabbits that had been injected with extracts of beef, mutton, or bear. Nothing happened. The mixture remained clear. Then the clear extract of the meat suspected of being deer meat was mixed with the clear serum from the blood of the rabbits that had been injected with venison extract. Then, presto, the liquid turned a turbid white, and later a flocculent deposit settled in the bottom of the tube. And when extract of known deer meat was used, exactly the same thing happened.

Proved! It was deer meat in the ice-box. And a Ukiah jury agreed that the proof was absolute beyond dispute, and the defendant was fined \$100, the first time in America this precipitation test had secured a conviction in a game-law case. Only once before had the method been used in

America in such a case—once in

Massachusetts by Dr. Frederick P. Gay, now Professor of Pathology in the University of California. No conviction then resulted, because Massachusetts had then no law declaring illegal the possession of venison out of season.

Now at last a ready method is available to convince any jury that deer is deer and not goat, that cat is not rabbit, that steam-meat is horse; a way to determine what's what in sausage, and whether there is ever any basis for the venerable pleasantries as to a relation between chicken tamale and sea gull. One beneficial result will be to protect the law-abiding citizen in his even chance for a fat buck when the season opens, as against the game-hog too selfish to co-operate to keep the mountains full of the antlered tribes, the man who would go on killing ruthlessly till the deer became as scarce in California as the grizzly or the saber-tooth tiger.

One of the most striking exhibits Italy could make at the exposition would be a shipload of cashed American money orders.

In order to lay up money a man must salt down his coin.

DON'T NEGLECT TO  
REGISTER

It is important that every legal voter in Tropico sees to it that he or she is registered, as the law is such that a new registration must now take place if you want to vote at the spring election or primary election to nominate candidates for office.

Tropico has several important matters coming up and needs the support of every qualified voter. You can register at the City Hall at any time. Don't neglect your duty.

"Old  
Curmudgeon"

By DONALD CHAMBERLIN

Belle Hinckley was an orphan with a fortune.

While she was abroad her guardian wrote her that certain property she owned, the family homestead, could be made valuable for a certain purpose if there were more of it. If the adjoining place could be united with it there would be ample room. Perhaps the union could be effected.

Belle had been abroad two years

when this announcement reached her and would receive her property in a few months. She resolved to return to America and look into the matter for herself. On her arrival she learned that the property was wanted was a large manufacturing plant. Those about to establish it had tried to buy the adjoining property, but had failed. After her departure for Europe a man had bought it "as is." Belle, who had inherited a business head from her father, saw that he was making a mistake that would involve her as well as himself.

The morning after her arrival she went to the adjoining place to see "Old Wilkinson," as he was called, and try to induce him to sell. As she went up the walk to the house a young man came out to the porch and stood with his hands in his pockets watching the approaching girl.

"Is Mr. Wilkinson in?" she asked.

"No, he is not."

"Can you tell me where I can see him?"

"It is uncertain. Can I be of service to you?"

"I wish to see him with regard to selling his property to the Excelsior Electric works. I own the next place and am interested. The company will not buy unless it can have both places."

"Come in," said the young man, and he led the way into the drawing room. He said he could represent the matter to the owner of the property and invited her to state her case. This she did remarkably well, the young man listening attentively, though he seemed to be so wrapped in admiration of Miss Hinckley that she doubted if he took in all she said. However, after she had finished he promised to represent the matter to the owner in a favorable light. Then he invited her to inspect the place, taking her into the greenhouses and presenting her with some fine American Beauty roses. When she departed he said that as soon as he had anything to report he would call upon her.

Mr. Alexander—that was his name—called two days later and said that, while he had represented the matter to the owner, she had given it to him, the owner was still averse to selling. Miss Hinckley asked the young man what reasons had been given for the refusal and was told that no reason whatever had been vouchsafed. He suspected that the owner wished to build on the property himself, or possibly he might be negotiating with other parties.

Belle was very much disappointed. She told the gentleman that but few concerns had the means to purchase so large a property and if the opportunity were not taken advantage of both places would remain as they were, producing no income and paying taxes that would gradually eat them up. The young man said that he would again confer with the owner and endeavor to impress him with this view of the case.

In a few days Mr. Alexander called again to report that he had failed to impress the owner of the property with the reasons Miss Hinckley had brought forth and feared that he had other views for the property. The matter dragged along. The would-be purchasers were known to be looking at other sites, and Miss Hinckley was discouraged.

"The only way I know for you to move is the old curmudgeon," said Mr. Alexander one day to Belle, "is to marry him. When you have done that you can make him do what you like."

Belle scouted the idea. Indeed, she had taken quite a fancy to this Mr. Alexander, but anyway she wouldn't marry an old man, especially a stubborn one. But she thought of the matter and concluded that she would look the old chap over. Alexander agreed to arrange a meeting, but when he admitted that he could not do so except as the beginning of a matrimonial negotiation. Belle balked again; but, receiving an advance on the offer for her property conditional on the purchase of the adjoining estate, she consented. It was arranged that she go the next day to make the call, Mr. Wilkinson having an attack of gout which kept him off his feet.

Miss Hinckley was received at the door by a servant and ushered into the library, where she saw Mr. Alexander sitting in an easy chair with a leg stretched out on a foot rest. But he rose without difficulty and said:

"I am the owner of this property, having bought it the day before your first call here. If you wish me to join you in effecting a sale to these electric men you will have first to promise to marry me. I have got another bid for both places and can make these parties to whom you wish to sell pay double the amount they have offered, for they must have the site."

Miss Hinckley was quite ready to make the promise, and both deals, the marriage and the real estate, went through readily.

Mrs. Alexander facetiously calls her husband "Old Curmudgeon."

## DOMINION OF GOOD

O wondrous casting out of fear as love grows perfect! O death

## THE TRUSTEES MEETING

Continued from Page 1

another meeting and allow the city engineer an opportunity to make estimates on the costs, and at this time the people were invited to attend, and that after consideration the matter would be left entirely to the property owners and their wishes would be carried out by the board.

No further business appearing, the meeting was adjourned.

## THE ODOR OF HONESTY

Dean Swift, the great English satirist, driving through a particularly dark and filthy London street, remarked to his companion that the smells were vile. "Yes," agreed the friend, "this street reeks of every conceivable odor."

"Every odor," corrected Swift, "except the odor of sanctity."

Plenty of fresh air and plenty of bright light form the basis of our modern ideas of physical health. Whereas in the old days sick people used to close their windows tight, to-day they throw them wide open—sometimes take them out altogether.

The idea has been so effective in the treatment of bodily ills that thoughtful men—economists and just plain consumers—would like to see it applied to the diseases of our commercial being. They know that something is wrong, that living costs are too high and that the odor of honesty is not always apparent in our trading thoroughfares. They have been groping for the causes, but they have groped in the dark.

Too much of our buying and selling is carried on through underground processes. In this age of machinery and general efficiency most articles of commerce have set values that fluctuate but little. So when a particular commodity is sold to one customer at one price and to another at a higher or lower price, something is amiss. One, or both, of the consumers has been swindled, or the dealer has lost money on one of them. In the latter case some third customer must be cheated and used to make up the loss.

A certain kind of manufacturer has come into the open. These men turn the white light on their goods. When a man puts his business name and the retail price on his merchandise he has practically signed a contract with the public to deliver goods worth that price. His success depends upon public approval of the quality at the price. That manufacturer does not make a fortune on the first sale. If he makes a profit, it is upon the re-orders that bespeak public trial and a favorable verdict.

If he fails to make a profit, it is because the public have tried the goods and found them not worth the money, or because the manufacturer has set the price too low. In any event the transaction is carried on in the open.

There is another group of manufacturers who prefer to send out their goods with no price marked on them. In many cases they obliterate their own names and allow the dealer to sell the goods under his name and at whatever price he can get. Generally these manufacturers do not advertise their goods widely. They ride to success on the advertising of the well-known goods. When the consumer asks for the advertised brands at the standard price, he is invited to accept these unknown goods at whatever price the dealer thinks he will pay. This is the substitution canker. It is one of the most malignant sores on the commercial body.

In a few days Mr. Alexander called again to report that he had failed to impress the owner of the property with the reasons Miss Hinckley had brought forth and feared that he had other views for the property. The matter dragged along. The would-be purchasers were known to be looking at other sites, and Miss Hinckley was discouraged.

"The only way I know for you to move is the old curmudgeon," said Mr. Alexander one day to Belle, "is to marry him. When you have done that you can make him do what you like."

Belle scouted the idea. Indeed, she had taken quite a fancy to this Mr. Alexander, but anyway she wouldn't marry an old man, especially a stubborn one. But she thought of the matter and concluded that she would look the old chap over. Alexander agreed to arrange a meeting, but when he admitted that he could not do so except as the beginning of a matrimonial negotiation. Belle balked again; but, receiving an advance on the offer for her property conditional on the purchase of the adjoining estate, she consented. It was arranged that she go the next day to make the call, Mr. Wilkinson having an attack of gout which kept him off his feet.

Miss Hinckley was received at the door by a servant and ushered into the library, where she saw Mr. Alexander sitting in an easy chair with a leg stretched out on a foot rest. But he rose without difficulty and said:

"I am the owner of this property, having bought it the day before your first call here. If you wish me to join you in effecting a sale to these electric men you will have first to promise to marry me. I have got another bid for both places and can make these parties to whom you wish to sell pay double the amount they have offered, for they must have the site."

Miss Hinckley was quite ready to make the promise, and both deals, the marriage and the real estate, went through readily.

Mrs. Alexander facetiously calls her husband "Old Curmudgeon."

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